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Attorneys for Plaintiff and Counterdefendant Tech-4-Kids, Inc.

UNITED STATES DISTRICT COURT

CENTRAL DISTRICT OF CALIFORNIA

WESTERN DIVISION

CASE NO. 2:12-CV-06769-PA TECH-4-KIDS, INC.,

Plaintiff.

SPORT DIMENSION, INC.,

Defendant.

SPORT DIMENSION, INC.,

Counterclaimant,

VS.

TECH-4-KIDS, INC.,

Counterdefendant.

DECLARATION OF MICHAEL S. LAWRENCE IN SUPPORT OF TECH-4-KIDS, INC.'S EX PARTE APPLICATION TO PLACE UNDER **SEAL (1) MOTION FOR PARTIAL SUMMÁRY JUDGMENT; (2)** STATEMENT OF UNDISPUTED **FACTS; (3) LAWRENCE DECLARATION AND EXHIBITS** THERETO

[Filed Concurrently With: (1) Ex Parte Application; (2) [Proposed] Order]

Judge: Hon. Percy Anderson

Magistrate Judge: Hon. Andrew J.

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DECLARATION OF MICHAEL S. LAWRENCE

I, Michael S. Lawrence, declare as follows:

- I am an attorney with Greenberg Traurig, LLP, counsel for Plaintiff and 1. Counterdefendant Tech-4-Kids, Inc. ("Tech-4-Kids") in the above-captioned litigation. I am making this declaration in support of Tech-4-Kids' Ex Parte Application to Place Under Seal under seal (1) its Motion for Partial Summary Judgment ("Motion"); (2) its supporting Statement of Undisputed Facts; and (3) the Lawrence Decl. and Exhibits A-BB thereto ("Lawrence Decl.").
- 2. Attached hereto as Exhibit A is a true and correct summary of each Exhibit for which Tech-4-Kids seeks under seal filing as well as the grounds for requesting that the document be filed under seal.
- 3. The Motion for Partial Summary Judgment and Separate Statement contain references to those Exhibits. Accordingly, any reference in the Motion or the Separate Statement to proprietary or otherwise sensitive information have been redacted in the publically filed versions of those documents.

I declare under penalty of perjury that the foregoing is true and correct and that this Declaration was executed on May 6, 2013 in Los Angeles, California.

> euroneo_ Michael S. Lawrence

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Exhibit A to Lawrence Declaration in Support of Under Seal Filing

Exhibit	Description	Grounds for Under Seal Filing
Exhibit A	Excerpts from Deposition of Brad	Contains references to sales
	Pedersen.	quantity and identity of customer
		contacts.
Exhibit B	Excerpts from Deposition of Evert	Identifies customers and customer
	Weenink.	contacts, describes proprietary
		sales history information, and
		product pricing information.
Exhibit C	Excerpts from Deposition of Gary	Contains customer identity.
	Smick	
Exhibit D	Excerpts from Deposition of	Designated by Sport Dimension
	Joseph Lin.	as "Highly Confidential -
		Attorneys'
		Eyes Only."
Exhibit E	Excerpts from Deposition of Kurt	Designated by Sport Dimension
	Rios.	as "Highly Confidential -
		Attorneys'
		Eyes Only."
Exhibit F	Email string between Pedersen and	Designated by Sport Dimension
	Rios containing discussions of	as "Confidential". Contains Tech-
	initial business discussions	4-Kids' trade secrets including
	between parties.	pricing information, customer
		data, marketing strategy, and
		product data.
Exhibit G	Email string between Pedersen and	Designated by Sport Dimension

Exhibit H	Rios containing discussions of initial business discussions between parties. Email communication between Pedersen and Rios requesting information and providing sales	4-Kids' trade secrets including pricing information, customer data, marketing strategy, and product data. Contains licensing information and discussion of sales efforts to a
Exhibit I	Excerpts from Deposition of Todd Richards.	Designated by Sport Dimension as "Highly Confidential – Attorneys' Eyes Only."
Exhibit J	Sport Dimension's Responses to Second Set of Interrogatories.	
Exhibit K	Email between Rios and customer.	Designated by Sport Dimension as "Confidential."
Exhibit L	Sport Dimension pricing quote sheet to customer.	Designated by Sport Dimension as "Confidential."
Exhibit M	Email communication between Pedersen and Rios requesting information and providing sales update.	Contains licensing information and discussion of sales efforts to a

Exhibit N	Sport Dimension pricing quote	Designated by Sport Dimension
	sheet to customer.	as "Confidential."
Exhibit O	Email between Rios and Pedersen	Contains customer information.
	relating to sales efforts to	
	customer.	
Exhibit P	Email from Brad Pedersen	Contains detailed sales history
	containing highly proprietary	information that is one of the
	"Point of Sale Information"	trade secrets at issue in this
	relating to sales efforts of the	lawsuit. Designated by Sport
	Snow Moto.	Dimension as "Confidential."
Exhibit Q	Email correspondence between	Contains proprietary detailed
	Pedersen and Rios (and others)	pricing information and
:	relating to deal details.	underlying deal terms that
		comprise some of the trade secrets
		at issue in this lawsuit.
		Designated by Sport Dimension
		as "Confidential."
Exhibit R	Email from Brad Pedersen	Reflects detailed product
	transmitting sales materials to	information. Designated by Sport
	Rios.	Dimension as "Confidential."
Exhibit S	Internal discussion by Sport	Designated by Sport Dimension
	Dimension employees regarding	as "Highly Confidential –
	sales efforts and product	Attorneys'
	development information.	Eyes Only."
Exhibit T	Sport Dimension pricing quote	Designated by Sport Dimension
	sheet to customer.	as "Confidential."

Exhibit U	Email between Rios and Pedersen	Identifies customer of both
L'Amort C	relating to sales efforts to	
		parties.
	customer.	·
Exhibit V	Sport Dimension pricing quote	Designated by Sport Dimension
	sheet to customer.	as "Highly Confidential -
		Attorneys'
		Eyes Only."
Exhibit X	Sales materials.	Contains detailed product
		information.
Exhibit Y	Email between Sport Dimension	Designated by Sport Dimension
	and customer's buyer.	as "Confidential."
Exhibit Z	Internal Sport Dimension email	Designated by Sport Dimension
	regarding product development,	as "Confidential."
	marketing and sales information.	
Exhibit	Internal Sport Dimension email	Designated by Sport Dimension
AA	regarding product development	as "Confidential."
	and licensing efforts.	
Exhibit	Internal Sport Dimension email	Designated by Sport Dimension
BB	regarding product development	as "Confidential."
	and licensing efforts.	

Ca	se 2:12-cv-06769-PA-AJW Document 121 Filed 05/06/13 Page 8 of 9 Page ID #:1603
1	PROOF OF SERVICE
2	STATE OF CALIFORNIA, COUNTY OF LOS ANGELES
3	I am employed in the aforesaid county, State of California; I am over the age of 18 years and not a party to the within action; my business address is 1840 Century Park
5	East, Suite 1900, Los Angeles, California 90067.
6	On May 6, 2013, I served the document described as DECLARATION OF MICHAEL S. LAWRENCE IN SUPPORT OF TECH-4-KIDS, INC.'S <i>EX PARTE</i>
7	APPLICATION TO PLACE UNDER SEAL (1) MOTION FOR PARTIAL
8	SUMMARY JUDGMENT; (2) STATEMENT OF UNDISPUTED FACTS; (3) LAWRENCE DECLARATION AND EXHIBITS THERETO on the interested
10	parties in this action addressed as follows:
	Yuri Mikulka, Esq.
12	E-mail: ymikulka@sycr.com Sarah S. Brooks, Esq.
	E-mail: sbrooks@sycr.com
14	Stradling Yocca Carlson & Rauth 100 Wilshire Blvd, Suite 440
	Santa Monica, CA 90401
16	Tel: 424-214-7000
17	(BY MAIL)
18	I deposited such envelope in the mail at Los Angeles, California. The envelope was mailed with postage thereon fully prepaid.
19	I am readily familiar with the business practice of my place of employment in respect to the collection and processing of correspondence, pleadings and
20	notices for mailing with United States Postal Service. The foregoing sealed envelope was placed for collection and mailing this date consistent with the
21	ordinary business practice of my place of employment, so that it will be picked up this date with postage thereon fully prepaid at Los Angeles, California, in
22	the ordinary course of such business.
24	◯ (BY E-MAIL)
25	On May 6, 2013, I transmitted the foregoing document(s) by E-mail to the parties at their respective e-mail addresses as indicated above. The document was served
26	electronically and the transmission was reported complete and without error.
27	
28	
	PROOF OF SERVICE
	PROOF OF SERVICE LA 130,431,195v 11-26-12

. C	ase 2:12-cv-06769-PA-AJvy Document 121 Filed 05/06/13 Page 9 of 9 Page ID #:1604
1 2 3	(BY PERSONAL SERVICE) I caused such envelope to be delivered by hand to the offices of the addressees as indicated above. Executed on May 6, 2013, at Los Angeles, California.
4	(STATE) I declare under penalty of perjury under the laws of the State of California that the foregoing is true and correct.
6	(FEDERAL) I declare under penalty of perjury that the foregoing is true and correct, and that I am employed at the office of a member of the bar of this Court at whose direction the service was made.
7	Executed on May 6, 2013, at Los Angeles, California.
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9	Monica A. Solorzano
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	PROOF OF SERVICE